Queen! Sharon Kelley $3,800
Princess! Kelsey Umholtz $3,718
Queen! Valerie Fekelman 6
Princess! Alyssa Jayne Ashley Stassi 4

Building the Perfect Unit

Seminar 2016 Goals
- Circle of Excellence: $650,000 Unit Club by June 30th
- 10 Red Jackets by June 30th
- 3 Offspring Directors by June 30th
- 2 NEW On-Target Cars by May 31st

Sales!

1-2 DIQ's
- Valerie Fekelman
- Alyssa Jayne

3-5 Future Directors
- Ashley Stassi
- Position Available!
- Position Available!
- Position Available!

3-5 Team Leaders
- Nicole Delle Donne
- Position Available!
- Position Available!
- Position Available!

5-7 Star Team Builders
- Position Available!
- Position Available!
- Position Available!

6-10 Senior Consultants
- Jessica Beattie
- Position Available!
- Position Available!

Where do you want to be pictured?
- DIQ: 10+ active team members to enter DIQ
- Future Director: 8+ active team members
- Team Leader: 5-7 active team members
- Star Team Builder: 3-4 active team members
- Senior Consultant: 1-2 active team members

Sharing!

May Newsletter April Results
**Pink Investors**
These consultants invested in product last month!

- Sharon Kelley
- Kelsey Umholtz
- Nicolette P. Cesare
- Dana Sotomayor
- Elyse M. Caceres
- Ashley Stassi
- Suzette Piotti
- Carmen Rosa
- Valerie Fekelman
- Jaclyn Wajda
- Andrea Bautista
- Yaritza Negron
- Natasha Haines
- Alyssa R. Jayne
- Stephanie Cordivari
- Ashley C. Bowers
- Eliza S. Kondzielaski
- Nicole Delle Donne
- Danielle G. Cook
- Annemarie Lamb
- Jennifer Burns
- Lisa A. Stevens
- Lacie L. Henninger
- Jessica Beattie
- Capri M. Mirarchi
- Denielle L. Moccia
- Dana Lips
- Iris R. Maldonado
- Sarah L. Shrimplin
- Tiffany Agnello
- Donna Wermann
- Sally Clark
- Melissa Davis
- Jess A. Stassi
- Georgia R. Acevedo
- Tara S. McFarland
- Christina Atkinson
- Alexis M. Ludwig
- Melissa Davis
- Lee Owens
- Rebecca Ann Peterson
- Victoria Vidumsky
- Angie Rittenhouse
- Sarah M. Brister
- Scharde Rodriguez
- Kristen J. Jacobs
- Jaime Morgan
- Alisha Roscioli
- Maureen Hess
- Maria Orellana
- Samantha J. Woodfin
- Caitlin Moroney

**June Birthdays**

<table>
<thead>
<tr>
<th>Name</th>
<th>Day</th>
<th>Year</th>
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<tr>
<td>Ashley M. Ferguson</td>
<td>10</td>
<td></td>
</tr>
<tr>
<td>Jenn Dolnick</td>
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<tr>
<td>Cecilia Lebron</td>
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<td>Samantha J. Woodfin</td>
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<td>Maria E Carrasquillo</td>
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<td>Kim A. Denofa</td>
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<td>Ariel E. Hudak</td>
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<td>Capri M. Mirarchi</td>
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**June Anniversaries**

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<tr>
<td>Nicole Delle Donne</td>
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<td>Lauren A. Turner</td>
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<td>Tiffany Agnello</td>
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<td>Devyn Brick</td>
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<td>Tara L. Magee</td>
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<td>Myrissa Kates</td>
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<td>Victoria Vidumsky</td>
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<tr>
<td>Alyssa R. Jayne</td>
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**Celebrate!**

- Nichole Stewart of Millsboro, DE welcomed by Andrea Bautista!
- Joanie A. Storms of Deptford, NJ welcomed by Ashley Stassi!
- Shannon Tyndale of Lansdale, PA welcomed by Sharon Kelley!
- Kelsey Umholtz of Valley View, PA welcomed by Alyssa R. Jayne!
- Jessica L. Shields of Lansdale, PA welcomed by Tara S. McFarland!
- Sarah L. Shrimplin of Philadelphia welcomed by Alyssa R. Jayne!
- Dana Sotomayor of Pottstown, PA welcomed by Valerie Fekelman!
- Jess A. Stassi of Mantua, NJ welcomed by Ashley Stassi!
- Yaritza Negron of Chester, PA welcomed by Valerie Fekelman!
- Suzette Piotti of Glen Mills, PA welcomed by Scharde Rodriguez!
- Javiera Rodriguez of Hazleton, PA welcomed by Scharde Rodriguez!
- Carmen Rosa of Philadelphia, PA welcomed by Alyssa R. Jayne!
- Natasha Haines of Schnecksville, PA welcomed by Samantha J. Woodfin!
- Sharon Kelley of Harleysville, PA welcomed by Caitlin M. Griffo!
- Iris R. Maldonado of Wappingers Fall, NY welcomed by Valerie Fekelman!
On-Target STARS!

**4th Quarter ends June 15th**

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<tr>
<th>Name</th>
<th>Total Contest Credit</th>
<th>Needed for next STAR level!</th>
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<tr>
<td>Stassi, Ashley</td>
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<td>PEARL!</td>
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<td>Kelley, Sharon</td>
<td>4557</td>
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<td>Cesare, Nicolette</td>
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<td>Umholtz, Kelsey</td>
<td>3776</td>
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<td>Sotomayor, Dana</td>
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<td>RUBY!</td>
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<td>Caceres, Elyse</td>
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<td>SAPPHIRE!</td>
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<td>Murphy, Megan</td>
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<td>Fekelman, Valerie</td>
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<td>Rodriguez, Scharde</td>
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<td>Brister, Sarah M.</td>
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<tr>
<td>Barber, Ashley</td>
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<td>1196</td>
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4% Commission

Nicole Delle Donne $67  
Christina Mastroddi $33

9% Commission

Valerie Fekelman $945  
Alyssa R. Jayne $889

13% Commission

Nicole Delle Donne $67  
Samantha J. Woodfin $24

**4th Quarter ends June 15th**

4% Commission

Nicole Delle Donne $67  
Samantha J. Woodfin $24

**4th Quarter ends June 15th**

YTD Court of Sales

MK: $40,000 retail * Area: $20,000 retail

1. Alyssa R. Jayne $16,298.00  
2. Ashley Stassi $12,565.00  
3. Lacie L. Henninger $11,645.00  
4. Caitlin Moroney $11,552.00  
5. Lauren A. Turner $9,692.00  
6. Valerie Fekelman $9,317.00  
7. Annemarie Lamb $8,922.00  
8. Rachel M. Grimes $8,858.00  
9. Sharon Kelley $8,655.00  
10. Kelsey Umholtz $8,473.00

YTD Court of Sharing

MK: 24 Qualified * Area: 10 Qualified

1. Ashley Stassi 5Q  
2. Alyssa Jayne 5Q  
3. Valerie Fekelman 5Q  
4. Lacie Henninger 4Q  
5. Nicole Delle Donne 1Q

13% Commission

Valerie Fekelman $945  
Alyssa R. Jayne $889

9% Commission

Ashley Stassi $436

4% Commission

Nicole Delle Donne $67  
Samantha J. Woodfin $24

*Monthly commission of $15 and up

Caitlin’s LEAD.L.I.N.G. Ladies

Logon to our re-designed website! caitlinleadingladies.weebly.com
Congratulations to Our April DIVAs!!

Ashley Stassi * Andrea Bautista * Natasha Haines * Kelsey Umholtz * Alyssa Jayne * Samantha Woodfin * Yaritza Negron * Nicolette Cesare * Valerie Fekelman * Sharon Kelly * Jaclyn Wajda * Dana Sotomayor * Elyse Caceres * Suzette Piotti * Carmen Rosa

They were invited to Redstone’s for Lobster Bisque!

Summer of Reds Challenge

During the Summer of Reds challenge, a Red Jacket can earn a stunning bracelet each month of the contest period when she achieves her required level of cumulative team production for her career path status.

Logon to InTouch for complete details.

Congratulations Achievers!

Valerie Fekelman
2 Months

Alyssa Jayne
2 Months

Ashley Stassi
2 Months

Nicole Delle Donne
2 Months

Lacie Henninger
1 Month

Look Who Enrolled Customers in Summer PCP!


Their customers will be among the first to see the new Summer products in The Look and they'll receive a fragrance seal sample of Belara® Eau de Parfum. Great customer service and a great opportunity to follow up! The Look mails May 13th. Next enrollment begins June 16th!
**June**

<table>
<thead>
<tr>
<th>Sun</th>
<th>Mon</th>
<th>Tue</th>
<th>Wed</th>
<th>Thu</th>
<th>Fri</th>
<th>Sat</th>
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<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td>1 Meetings 11:00am and 6:30pm (Guest Facials 5:30-6:30pm) Allentown Studio</td>
<td>2</td>
<td>3 Lash Bash 7pm Staybridge Suites Glen Mills, PA</td>
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<td>5 DIVA Day Day out in Philly</td>
<td>6 Meeting 6:30pm (Guest Facials 5:30-6:30pm) Staybridge Suites Mt Laurel, NJ</td>
<td>7 Meeting 7pm (Guest Facials 6-7pm) Staybridge Suites Montgomeryville</td>
<td>9</td>
</tr>
<tr>
<td></td>
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<td>8 Meetings 11:00am and 6:30pm (Guest Facials 5:30-6:30pm) Allentown Studio</td>
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<td></td>
<td></td>
<td>12 Baking &amp; Caking 2pm Staybridge Suites Mt Laurel, NJ</td>
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<td>17 MK Corporate Event 3-6pm: Makeovers 7-9pm: corporate lead sharing event for guests Somerset, NJ</td>
<td></td>
<td>18 Workshop &amp; Guest Event SNSD Sandy Valerio 8:30am Radisson Valley Forge, KOP</td>
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<tr>
<td>20</td>
<td>21</td>
<td>22</td>
<td>23</td>
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<td>26</td>
</tr>
<tr>
<td>27 Shop til You Drop Guest Event 6pm Staybridge Suites Mt Laurel, NJ</td>
<td>28 Shop til You Drop Guest Event 6pm Staybridge Suites Montgomeryville</td>
<td>29 Shop til You Drop Guest Event 6pm Allentown Studio</td>
<td>30 Last day to order for the month! Last day of the SEMINAR YEAR!</td>
<td>27</td>
<td>28</td>
<td>29</td>
</tr>
</tbody>
</table>

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**2015-2016 Consistency Club**

2015-2016 Consistency Club Achievers!

($250+ w/s order in March & April)

Ashley Stassi * Alyssa Jayne * Jessica Beattie * Jennifer Burns * Nicole Delle Donne * Jaclyn Wajda * Annemarie Lamb * Capril Mirarchi * Lisa Stevens * Denielle Moccia * Valerie Fekelman * Danielle Cook * Lacie Henninger

---

**On-Target for 6 Month Consistency Club!**

($250+ w/s order January-April)

Capril M. Mirarchi * Ashley Stassi * Valerie Fekelman * Annemarie Lamb * Alyssa R. Jayne * Danielle G. Cook * Lacie L. Henninger * Jessica Beattie

---

**Congratulations Valerie Fekelman!!**

GOLD Medal Winner!

**Congratulations Alyssa Jayne & Ashley Stassi!!**

Silver Medal Winners!
To the Incredible:

Caitlin Griffo
Ind. Sales Director
457 Main St Ste 500
Bethlehem, PA 18018
cgrif592@yahoo.com
267-718-3747
caitlinsleadingladies.weebly.com

NEW Summer Products Available to order NOW!!

Congratulations!!

Ashley Stassi is in her 3rd month of Car Qualification!

Valerie Fekelman is in her 2nd month of Car Qualification & Month 1 of DIQ!

Alyssa Jayne is in her 2nd month of Car Qualification & Month 1 of DIQ!

SEMIMAR 2016
Celebrate YOU!

Ruby 2016: July 31st-August 3rd

Join us for Seminar 2016! Come on down to Dallas, and help us turn the town pink. Stop by the Expo for a sneak peek of the newest Mary Kay® products, programs and technology. Then, grab a seat with thousands of your best girlfriends for riveting recognition, mind-blowing motivation and electrifying education. By the time you hop on the plane or slide into your car to head home, you’ll be ready to take the world by storm and seize success!

Registration Going on NOW!! Look Who’s Registered!

Tara McFarland
Nicolette Cesare
Ashley Stassi

Who will join them?

Logon to InTouch for all the details and to register!

"Our Greatest Weakness Lies in Giving Up." Thomas Edison